

Good Morning Peter Nolan,

I am writing to let you know how pleased I am with our new ART router. The installation by your technicians went smoothly and quickly, and although we had some initial problems caused by a failure of our workshop refrigerated dryer causing contamination of our compressed air supply, ART resolved the problem with commendable speed.

We have been using the router for about six months now and it has lived up to our every expectation. The touch screen and ProfileShop software is a breeze to use and I was surprised at how quickly our operators became fluent in, and how often they use the simple CAD functions with the touch screen. We decided to retain our old router, which is another brand, and use it for specific low volume jobs, but I notice that our operators prefer to use the ART Router whenever they can and the old machine is being used less and less. We have just finished assembling the structure for the hull of a new production 45ft yacht. The closely spaced frames and supporting structure was quickly and accurately cut by CNC and assembled in just a few days. We anticipate that with this method we will shave months off the time it normally takes to get a new model into production.

Another area we are pleased with is the full 3D capabilities of the machine. We have already milled a number of patterns out of stacked and glued MDF boards. These patterns have the smooth flowing organic shapes typical in boat building. Our operators had near no difficulty in learning either the software of the set-up and machining. Next week we will begin a large 3D milling project consisting of 13 parts which have to fit accurately onto a curved surface. Again, we anticipate that machining these will save hundreds of man-hours.

In summary I don't have any hesitation in recommending an ART machine for reliability, accuracy and factory support.

Sincerely, Michael Tunstill.

Snr R&D Executive, Grand Banks Yachts.

